

## The Total Money Makeover by Dave Ramsey

- I relate to people rather than try to convince them
- Pecause of my experiences, I am not at the mercy of those with opinions
- My financial process and principles work in good time and bad times
- I sacrifice for a short period of time so I will never have to sacrifice again
- ♀ I know that 90% of solving a problem is realizing there is one
- I see the need to make significant changes in my life to get the outcomes that I want
- Q I opt for the pain of change over the later pain of not changing
- I am excited about every payday because I have a plan for the future
- I have a great spirit, so I expect to encounter violent opposition from those with weak minds
- $\bigcirc$  I thrive knowing that I am mature enough to delay gratification for greater future outcomes
- 💡 I know that debt brings enough risk to offset any advantage that could be gained through debt leverage
- I avoid lending money to or cosigning for friends & relatives; it leads to nothing but broken hearts and broken wallets
- I have reached the point where my dreams are my primary motivator not what others think
- My income is my greatest wealth-building tool, not debt
- My destiny and dignity are up to me
- 💡 I budget appropriately for the things I need and want; telling my money where to go instead of wondering where it went
- I recognize that ignorance is not lack of intelligence; it is lack of know-how
- I know that radical change is required for a money breakthrough
- I focus with vigor until the task is complete; then I move on
- To the exclusion of virtually everything else, I'm getting out of debt!
- I know that aiming at my goal and nothing else is the only way to win
- ∏ I have a very high "gazelle" rating
- I embrace the vision of living like no one else so that later I can live like no one else
- I replenish my emergency fund as immediately as possible
- Since I base my life on principle, 99% of my decisions are already made
- Simple maintenance will keep my money muscles maintained
- I mix knowledge with attitude, character, perseverance, vision, diligence and extreme levels of work to produce awesome outcomes
- I stay away from loans and make plans to avoid borrowing
- PI realize that Good Enough can become the enemy of The Best mediocrity with a dose of doubt can keep me from excellence
- ∏ I know that finishing well is more important than starting well
- I know where I'm weak and take action to make sure I don't fall prey to the weakness
- I know that five years of sacrifice is worth it to have the satisfaction of knowing I changed the course of my life
- I see wealth as a tremendous responsibility; so I use it to have FUN, INVEST and GIVE
- I use simple mutual funds and debt-free real estate as my investment mix very clean, simple investments with some basic tax advantages
- 💡 I leverage a good estate planning attorney, a tax expert, an insurance pro, an investment pro and a good realtor as my essential team
- I chase the Pinnacle Point the point at which my money works harder than I do (financially secure from living on investment income)
- I know that money gives power to good intentions
- I have the spiritual character to recognize that wealth is not the answer to life's questions but it helps!
- I understand that to possess riches is to have the right to say how they will or will not be used
- I allocate every dollar of my income to a category on my Monthly Cash-Flow Plan
- O As I get closer to being debt-free, I increase my savings dramatically
- I prioritize the items on my Monthly Cash-Flow Plan by importance, not urgency