

The Ideal Team Player by Patrick Lencioni

♀ I recognize that teamwork requires vulnerability-based trust, healthy conflict, active commitment, peer-to-peer accountability and a focus on results

- 💡 I look for team members who are hungry, humble and smart; and seek to embody these same characteristics in my life
- \bigcirc I am ready, excited and a little nervous about what the future has to offer
- ig P I seek out and partner with those who are team players; helping existing partners change along the way
- ♀ I seek to understand myself and how I can also improve as a team member
- 💡 I build trust through vulnerability, admit when I'm wrong and exhibit patience and understanding in all things
- ♀ I get more done with fewer people (those who are real team players)
- 💡 I admit and teach my team members to admit mistakes; and also, to push for excellence without worrying about offending others
- ♀ I ensure that my team members make and stick to commitments; holding each other accountable for meaningful outcomes
- ♀ I avoid letting firefighting distract me from important longer-term goals
- \bigcirc I encourage those who don't fit our culture to change or move on
- 💡 I build trust, engage in healthy conflict, make and keep real commitments, hold others accountable and focus on the team's results
- $\ensuremath{\bigcap}$ I laugh often; and never take myself too seriously
- $\ensuremath{\bigcirc}$ I treat everyone with the same level of respect and interest
- \heartsuit I train my teams to play as a unit with no all-stars; the system is the most important ingredient for progress
- ♀ I look for partners willing to work hard so they can avoid losing
- ♀ I create fun and productive teams
- \bigcirc I am emotionally intelligent knowing what to say and what not to say to others
- ♀ I am hungry, humble and people smart
- \bigcirc I maintain my standards and principles above all else
- ♀ I find others who want to change and improve their lives
- 💡 I look for and cultivate the five behavioral manifestations of teamwork: trust, conflict, commitment, accountability and results
- \bigcirc I know that humility is the single greatest and most indispensable attribute of being a team player
- ♀ I know that humility isn't thinking less of myself, but thinking of myself less
- ♀ I have a manageable and sustainable commitment to doing jobs well and going above and beyond when truly required
- ♀ I study the subtleties of group dynamics and the impact of words and actions
- **Q** I focus on exhibiting humility by building trusting and being vulnerable
- **Q** I appreciate those who have helped me to accomplish great things
- ♀ I cherish my embarrassing moments as lessons in humility and responsibility that can continue to help me and others
- ♀ I apologize and accept apologies with grace
- ♀ I celebrate those more accomplished than me in areas that I care most about and look to learn from them
- ♀ I create an attitude of joyful sacrifice when working hard to achieve an outcome
- ${igodol P}$ I treat everyone equally no matter their station in life, level of education or cultural background
- \bigcirc I work to increase my tolerance recognizing that different doesn't mean wrong
- ${igoplus}$ I practice empathy so that I can really understand what others feel in different situations
- \bigcirc I practice becoming the kind of person that I want to work with
- ♀ I take responsibility for keeping myself and others accountable for behaving consistently with desired outcomes
- I practice humility by leveraging opportunities to take interest and compliment others, admit mistakes & weaknesses and empathize with others' circumstances
- ♀ I use public praise to reinforce positive behaviors in specific team members and everyone else
- **?** I always praise publicly and critique privately