

H3 Leadership: Be Humble. Stay Hungry. Always Hustle by Brad Lomenick

- 💡 I know that leadership is more than hard work; it is habitual work
- 💡 I create and sustain better habits - which makes all the difference in who I become
- 💡 I develop habits that create consistency; which then converts ideas into results, ideals into action and principles into practice
- 💡 I do the next thing - even when it's not the easiest thing
- 💡 I make habits stick by anticipating challenges - every temptation is an opportunity for transformation
- 💡 I know that people need to be reminded more often than they need to be instructed
- 💡 I know who I really am - even when my professional identity is stripped away
- 💡 I lead from the inside out so that my identity shapes my leadership rather than the other way around
- 💡 I create intentional rhythms to observe who I am, listen to my life and strive to define myself holistically
- 💡 My sense of identity helps to determine my scale of influence
- 💡 My self-discovery begins where my comfort zone ends
- 💡 Self-discovery is not a practice I complete, but a posture I cultivate
- 💡 I schedule regular personal retreats to focus on reflection and introspection
- 💡 I lead myself first
- 💡 I am my greatest coach
- 💡 "Who am I?" is the foundation to "How do I...?"
- 💡 I know that openness is the natural next step to self-discovery
- 💡 I understand that people would rather follow a leader who is always real versus a leader who is always right
- 💡 I challenge myself to disclose personal information about myself and employ intentional dialogue by asking thoughtful questions during conversations with others
- 💡 I always invest heavily in long-term friendships
- 💡 I am always authentic and set the pace by being open and transparent
- 💡 I make honesty and trust the standard for my teams
- 💡 I share lesson-based stories of my struggles as a means of being appropriately vulnerable
- 💡 I keep the broader mission at the center of my focus rather than my own personal ambitions
- 💡 I focus my energy on inspiring and enabling others
- 💡 I keep my ambition grounded in humility and demonstrate inspirational confidence rather than arrogance
- 💡 I pass on credit and absorb criticism; pushing others higher and putting my teams' ambitions above my own
- 💡 I work constantly at reordering my operational systems to increase accountability and distribute responsibility
- 💡 I maintain a "better than I do" list to improve my perspective and resourcefulness
- 💡 I use my leadership as a platform for service rather than stardom
- 💡 I am always humble enough to prepare and confident enough to perform
- 💡 I invest in those who can't return the favor
- 💡 I reward those who push back
- 💡 I listen first and speak last
- 💡 I keep an open mind and always find something to appreciate about others and their points of view
- 💡 I give others a chance to shine and improve
- 💡 I recognize that my private life determines my public legacy; and that my true character is built when no one is watching
- 💡 I do what is right instead of what is easy
- 💡 I review guiding principles with my teams on a regular basis
- 💡 I treat every assignment and task as if it is my legacy - because it is
- 💡 I always do what I say I will do - when I say I will do it
- 💡 I recommit regularly to my principles
- 💡 I embrace the possibility of being wrong - and stay alert for more empowering perspectives
- 💡 I build a healthy spiritual life through intentionality and regularity
- 💡 I make time regularly to sit quietly and listen for guidance and clarity in my calling
- 💡 I am careful that my greatest strength doesn't become my greatest weakness through carelessness
- 💡 I am never satisfied, but always content
- 💡 I make everyone around me better
- 💡 I work as though I'm in the position that I want next; becoming an expert before I need to
- 💡 I get better each day - allowing my experiences to build my expertise
- 💡 I keep learning and developing my character regardless of my stage of life or career
- 💡 I nurture curiosity through creativity and intentionality
- 💡 I pose thoughtful and thought-provoking questions; to address critical and strategic concerns
- 💡 I am quick to hear and slow to speak
- 💡 I spend time with others who are different from me so that I can learn new perspectives
- 💡 I read intently and intentionally
- 💡 I cultivate interest in everyone and everything
- 💡 I study other leaders
- 💡 I leverage passion to sear memories and nurture enthusiasm
- 💡 I show up every day with a level of energy, passion and enthusiasm that elevates my attitude toward constant positivity
- 💡 I learn to love what I do so that I can get better and find new ways of achieving meaningful outcomes
- 💡 I lean into coaching because I can't be an objective observer of myself
- 💡 I find ways to do more of the things that make me want to stay up late and get up early to work on
- 💡 I innovate by intentionally forging new paths, utilizing new technologies and staying fresh
- 💡 I treat creativity as a disciplined success habit
- 💡 I create environments where creativity and innovation can flourish
- 💡 I always look for new ideas and explore better ways to do things
- 💡 I always keep the fun factor high

- 💡 I maintain healthy boundaries to help foster freedom
- 💡 I give average ideas time to grow into great ones
- 💡 I take detailed notes so that I can reference early ideas and surrounding context
- 💡 I reward the behaviors that I want to see from others
- 💡 I view innovation as an act of problem-solving
- 💡 When faced with a problem, I try solving it in multiple different ways
- 💡 I grow my capacity daily through hard work and generous self-praise
- 💡 My vision of the future makes my work meaningful and enjoyable
- 💡 I regularly share captivating visions and persuasive plans in order to inspire others and propel them forward
- 💡 I regularly share visions and missions greater than myself that others can own, follow and be part of
- 💡 I tell stories that move people
- 💡 I provide incentives for aligning with compelling visions
- 💡 I dream big and execute small to move forward at pace
- 💡 I think clearly and quickly and determine which risks are worth taking
- 💡 I face my fears and increase my capacity for other kinds of bravery
- 💡 I choose courage over comfort - knowing that life begins at the end of my comfort zone
- 💡 I do something I fear each day
- 💡 I bring calm to chaos, clarity to the unknown and confidence to uncertain circumstances
- 💡 I make time to calculate pros and cons, costs and benefits, positives and negatives, upsides and downsides
- 💡 I give my teams the chance to lead early and often - enabling them with responsibility and authority
- 💡 I creatively turn my greatest adversity into my greatest opportunity
- 💡 If I wasn't afraid of failure, what would I try today?
- 💡 I stretch my mental capacity through physical activity
- 💡 I am committed to establishing, maintaining and eventually raising standards that scare me
- 💡 I put in the time and effort to achieve excellence
- 💡 I do everything on or ahead of time, exceed expectations and am great to be around
- 💡 I pay attention to the details
- 💡 I anticipate and prep for the worst-case scenarios
- 💡 I regularly solve problems, improve processes and/or create positive organizational energy
- 💡 I push myself daily and create shared accountability for improvement with partners and team members
- 💡 I create a culture of excellence and reward those who go the extra mile
- 💡 I surround myself with those who are better than I am so that I can learn and improve
- 💡 I embody consistency
- 💡 I make time to brainstorm and record ideas to explore and nurture to promise
- 💡 I prepare for success by persevering over the long haul
- 💡 I am disciplined in the NOW as practice for later; remaining faithful to what is in front of me
- 💡 I handle the little things as if they were the big things
- 💡 I focus my time on the most important things that I can control
- 💡 I master my mind; developing immunity to boredom, distraction and loss of interest
- 💡 I always do what has to be done; when it has to be done; as well as it can be done
- 💡 The way I start determines how I finish
- 💡 I organize my day for maximum productivity; removing temptations and crashing through my quitting points
- 💡 I schedule down time as a reward for hitting defined milestones
- 💡 I write to cultivate clarity, fluidity and leadership strength
- 💡 I outwork everyone else and do whatever it takes to finish what I start and produce good
- 💡 I take ideas from concept to completion by crafting plans, creating accountability and executing
- 💡 I optimize my productivity by matching my activities to the right times of day
- 💡 I get started and focus on getting to done with excellence rather than pursuing perfection
- 💡 I overwhelm with the impact of my actions and the quality of my work - which mirror my attitude, commitment and service (and speak much louder than my words)
- 💡 I always leave people and places better than I found them
- 💡 I impact lives daily by creating positive environments and experiences so that others can flourish and thrive
- 💡 I lead others in the ways they want to be led; creating and communicating standards, but customizing my approach with each individual
- 💡 My teams mirror me
- 💡 I give others the benefit of the doubt and empower them with autonomy
- 💡 I align and connect vision with daily assignments
- 💡 I regularly select new areas to study and develop expertise
- 💡 I always look for ways to involve others and teach them what I do (and where appropriate, how)
- 💡 I know that powerful partnerships matter and will produce the most significant results throughout my life
- 💡 My partners will recognize potential flaws that I don't see
- 💡 I share my power with others; leveraging my platform to elevate them to greatness
- 💡 Collaboration is not coincidental; so I seek partnerships with others based on common purpose
- 💡 Expectations establish trust, so I set them clearly and early
- 💡 I define roles and responsibilities clearly and always fulfill my end of bargains and agreements
- 💡 I destroy my enemies when I make them my friends
- 💡 I combat jealousy, envy and competition through celebration
- 💡 I constantly reconnect with people in my network - with no ask, but instead to see how they've been and if there's any way I can serve them
- 💡 I seek clarity on problems to be solved; and always leverage clarifying questions to understand who will do what by when
- 💡 I always give others the opportunity to weigh in on decisions that will affect them
- 💡 I listen before offering partnership; never assuming that my goal is their goal

- 💡 I allow for more margin in my life so that I have more room to let my rhythms run
- 💡 I leverage margin to create opportunities, profit, memories, generosity, significance and above all, options to leverage my time effectively
- 💡 I invest the energy to carve out unscheduled time within my schedule to enjoy solitude and receptivity
- 💡 I control my cadence, prioritize for productivity and remember to rest
- 💡 I make life's permanent things a permanent priority (fitness, family, friends, sleep)
- 💡 I remain present during interruptions and moments of inconvenience - which can be when I grow the most
- 💡 I give those I lead what they truly want: knowledge, power, information, credit, praise, responsibility and authority
- 💡 I embody generosity as the holistic posture that animates everything I do
- 💡 I am the Manager rather than the Owner of all that I have
- 💡 I spend more of my time giving than asking; creating community rather than controlling corporate functions
- 💡 I am generous with my power, time, expertise, praise and access
- 💡 I maintain a comfortable lifestyle and focus more on making a positive difference for others than accumulating meaningless things
- 💡 I boldly build a legacy of magnificent significance; and then humbly hand it off to others
- 💡 Any art I create will come out of the life I live
- 💡 I develop habits that transcend my emotions and limits
- 💡 I guard my heart, grow my capacity, am generous with praise and work hard