

## Good Leaders Ask Great Questions by John C. Maxwell

- 💡 I share experiences transparently
- 💡 It is better to look uninformed than to be uninformed
- 💡 The ability to ask the right question is more than half the battle of finding the answer
- 💡 Commonality leads to connection and communication
- 💡 I am willing to admit mistakes and weaknesses
- 💡 Leadership maturity means considering others before myself
- 💡 I spend time regularly in deep thought asking myself tough questions
- 💡 I ask myself tough questions to maintain my integrity, increase my energy and improve my leadership capacity
- 💡 The most important investment I will ever make is in myself
- 💡 The size of my dream determines the size of my investment
- 💡 I work harder on myself than I do on my job
- 💡 I never wish things were easier - just that I were better
- 💡 My dreams are bigger than my surroundings or circumstances - and fuel my desire to grow
- 💡 My motives matter - I am genuinely interested in others
- 💡 I am humble about my weaknesses; and am open and vulnerable with others
- 💡 The freedom to do my own thing ends when I have obligations and responsibilities
- 💡 I understand my team's strengths & weaknesses; and leverage the strengths to help us all win
- 💡 I discipline myself daily to work within and improve on my strengths
- 💡 I focus on my strengths so that I am better positioned to see and seize opportunities as they arise
- 💡 I make every day my masterpiece
- 💡 I know that people tend to do business with people they like
- 💡 I know the qualities that I look for in leaders; and am very selective in choosing partners
- 💡 I listen to others first to show them that I value them and their input
- 💡 I listen at Level II (others) or Level III (global); I have limited use for Level I (self)
- 💡 I listen to find meaning and understanding
- 💡 I ask great questions that inspire others to dream more, think more, learn more, do more and become more
- 💡 I often ask others: What do you think? How can I serve you? What do I need to communicate? Did we exceed expectations? What did you learn? Did we add value? How do we maximize this experience? What do I need to know? How do we make the most of this opportunity? How are the numbers? What am I missing?
- 💡 I connect with people by asking them questions and asking them for help; I cause others to dream and reflect
- 💡 I lead myself effectively so that I can lead others effectively
- 💡 I recognize and work on my blind spots with the help of those close to me
- 💡 I keep an open mind and think twice before acting or speaking as though I am "right"
- 💡 I think of others first and never worry about what others think or say about me
- 💡 I am always at ease with myself because I leverage my strengths to live my values
- 💡 I always take extreme responsibility and never, ever blame others
- 💡 I am sensitive about how I communicate with others - always leaving them feeling better after having spent time with me
- 💡 I strengthen my character each day by maintaining consistency between my values, thoughts, beliefs, feelings, words and actions
- 💡 I inspire others through my energy - communicating passion and credibility
- 💡 I make every day my masterpiece by practicing daily disciplines for my personal growth
- 💡 I make the world a better place by serving others and helping them live inspired lives
- 💡 I live with authenticity - treating people with kindness & respect, and connecting daily
- 💡 I will only possess what I pursue - so I pursue good relationships with others
- 💡 I nurture and refresh myself daily; replenishing my energy, feeding my soul and renewing my mind
- 💡 I always look for ways to give more than I receive
- 💡 I live abundantly and give generously
- 💡 I strive to add value to others through the use of my time and expertise
- 💡 I learn what others value and look for ways to help them get it
- 💡 I decide each day to love people and be authentic and vulnerable with them
- 💡 I grow continuously because I know that what got me to where I am won't get me to where I need to be
- 💡 I plan to grow by setting aside time, determining improvement areas, finding appropriate resources and applying what I learn daily
- 💡 I remain humble despite the amount of success that I experience
- 💡 I never make decisions at emotional low points
- 💡 I leverage intuition and trust my gut
- 💡 I help people and grow my organizations
- 💡 Leadership is influence; I am authentic in my leadership and positively influence others
- 💡 I become better each day because I live in a growth-based leadership environment
- 💡 I love to hear great leaders speak so that I can get and apply new ideas
- 💡 I practice connecting with people, communicating effectively, planning, strategizing, prioritizing, getting teams to work together effectively, training & equipping people, and inspiring & motivating others
- 💡 I am intentional about equipping myself to become a better leader
- 💡 I get others to participate through my invitations; this is the essence of influence
- 💡 I am inclusive, positive and cooperative
- 💡 Influence starts with Position, grows to Permission (developing relationships), builds upon Production (helping others get things done), strengthens as I engage in People Development and culminates at the Pinnacle (developing other leaders who develop people)
- 💡 I am helpful, caring and constructive - focused on making everything and everyone I touch a little bit better
- 💡 I believe in others and encourage them to reach their potential
- 💡 I earn the right to lead in greater things by serving in smaller ones
- 💡 I remind others why they do what they do and the benefits that await them as a reward for their hard work

- 💡 I strengthen my character and competence so that I can build credibility, trust and influence with others
- 💡 I exude passion and confidence because they attract others to me
- 💡 I reinforce my purpose through my strengths
- 💡 I reach success by moving forward, crashing, reflecting, evaluating, changing and moving forward again
- 💡 I increasingly target my work toward my strengths
- 💡 I work at connecting with people every day; and rarely miss an opportunity to connect with someone new
- 💡 I work to make others feel strong and capable
- 💡 I delegate effectively so that I can make the most with the time that I have
- 💡 I get joy from doing the things that produce the greatest return on my investment
- 💡 I always do what is best - not necessarily what is best for me
- 💡 I live for a purpose bigger than myself and know that my comfort is not the priority
- 💡 I possess enough conviction about where I'm headed to keep me from worrying about what others think or say
- 💡 I set and maintain high standards of excellence for myself - others follow
- 💡 I am confident about my strengths and avoid comparing myself to others
- 💡 Most misunderstandings come from misaligned assumptions
- 💡 I look for ways to agree with others - to establish common ground
- 💡 I set goals and incentives to reach them; then plan and execute to win
- 💡 I attract others like myself, so I improve constantly so that I attract better people
- 💡 I model and reward the behaviors that I want duplicated - in all my relationships
- 💡 I strive to understand what is special and unique about each person I encounter so that I can validate, uplift and encourage them
- 💡 I recognize that almost all of life's are on the back end - after finishing well
- 💡 I improve my self-esteem by finishing what I start
- 💡 I recognize when I am about to sabotage my success; and then make an empowering decision
- 💡 I quickly turn my focus from losses to lessons
- 💡 As a Leader, I just have to go do what needs to be done
- 💡 When I see a growth opportunity to become something more than I currently am, I seize it and pay the price for the next stage of the journey
- 💡 I show others who they can become
- 💡 I never blame others; but rather assume that I am at fault and give them the benefit of the doubt
- 💡 I am humble; never ashamed to apologize and ask for forgiveness
- 💡 I respond to each situation with an Above the Line attitude; asking - what does this situation require of me?
- 💡 I take extreme ownership and work proactively and collaboratively with others to solve problems
- 💡 I build my reputation and credibility by always following through on what I say I will do
- 💡 I think more about others' motivations and probably reactions than my own
- 💡 I add value while staying true to myself in all situations
- 💡 I support my teams through my individual effort
- 💡 I see the world through others' eyes so that I can connect with them more effectively
- 💡 I build on common ground rather than detract with differences
- 💡 I am consistently pleasant all the time because I realize that I can be more successful if others like interacting with me
- 💡 I always treat others with kindness and regularly exceed expectations
- 💡 I create, articulate, evangelize and execute on my vision
- 💡 I hold myself to the highest standard and positively influence others in the areas of attitude and character
- 💡 I get what I want in life by helping others get what they want
- 💡 I give the best to each activity and look for ways to add the most value
- 💡 I make complex things simple
- 💡 I communicate my vision clearly and provide multiple reasons for required changes
- 💡 I help others to understand what's in it for them
- 💡 I get to know people so that I can determine how best to add value to them and help them contribute
- 💡 I surround myself with others with complementary strengths so that we can be more effective together
- 💡 I develop structure to serve my vision
- 💡 I am believable, credible and trustworthy because I behave consistently
- 💡 My success is more dependent on my ability to find and attract good people than on anything else
- 💡 I will only develop good leaders if I find people who have strong leadership potential
- 💡 I look actively for people who are self-aware, make things happen, attract, build relationships and influence others, add value, seize opportunities and finish strongly
- 💡 I help people believe in themselves by seeing the potential in them and expecting the best out of them
- 💡 I look for people with great attitudes and who want to grow
- 💡 I focus on developing my strengths to the point of mastery
- 💡 I set people up for success so that they gain confidence and experience